

Use production status boards to drive results

Find your sweet spot using tools to identify production variations

Identifying financial and production goals should be the first step in developing employee production expectations for any collision repairer. These goals need to be identifiable, measureable, and most important, continually monitored. Each employee must acknowledge their task requirements and process responsibilities. Production status boards then become a tool identifying production variations. Placing this visual indicator so that it is easily seen on the production floor gives employees a constant reminder of their requirements. Conducting daily team meetings reinforces commitments to goals and measurements.

By using these tools the employees and management will:

- Be able to identify daily perfor-

Daily Production Board							
Technician Name	Goal Hours	Hours Assigned	Repair Order #	Hours Clocked	Hours Flagged	Hours WIP	Weekly Production
Technician 1							
Technician 2							
Technician 3							
Technician 4							
	Total	Total		Total	Total	Total	Total
	0	0		0	0	0	0

MAKING THIS VISUAL INDICATOR EASILY SEEN ON THE PRODUCTION FLOOR GIVES EMPLOYEES A CONSTANT REMINDER OF THEIR REQUIREMENTS.

mance requirements

- Review individual performance against the required measurements
- Create a constant reminder keeping performance consistent and repeatable

“Using the production boards throughout the shop has helped us improve productivity by allowing the employees to visually identify where they are with regard to their performance,” says Brian Shaw of Sudden Impact Auto Body & Paint Shop, Inc. in Salisbury, NC. “What’s been assigned to them, how much they have produced, what they still have to do and ultimately how they did this week are all parts of the production status board. These have been great self-motivating tools in our store. Absolutely and without a doubt, our production board has definitely helped us and lets us know before the week is over how much we need to get completed to stay on target.”

LEARN MORE FROM ATI

The Automotive Training Institute will also be presenting sessions during NACE Automechanika 2017 in Chicago, July 26-29.

“Unlock Your Potential with Effective Business Modeling” on Friday, July 28 with ATI Instructor Matt Winslow. In this sessions, attendees will discover secrets to creating the shop they’ve always wanted NOW! Stop wasting precious time and resources by creating an effective business model to make more money, get more free time, and dramatically

increase the value of your business. Winslow will help attendees to discover the minimum sales and car count you need based on your current fixed costs; how much you could make without increasing your car count; how much you could make with your existing techs by increasing productivity and creating a consistent, effective workflow; and how much you could make based on your existing bays by maximizing productivity and creating a consistent, effective workflow.

Register today at ABRN.com/unlock.



KEITH MANICH is the Director of Collision Services with the Automotive Training Institute. kmanich@autotraining.net